

Recover project integrity - assure success



Often through necessity clients have too many projects running at any one time. The majority have made a significant investment in project management training, tools, methods and people. Corporate methods and procedures are followed in principle, but they don't guarantee success. Inevitably, not all project or programme managers have the skills or experience to successfully negotiate the situation they find themselves in.

Project integrity is lost and the consequences can be significant...

ALL PROJECTS AND PROGRAMMES HAVE CHALLENGES

The rate of failure is still unacceptably high. While symptoms are visible, root causes are concealed.

HOW TO RECOVER A PROJECT THAT IS FAILING?

Project teams can lose faith, politics encourages a cover up, but active management and intervention is essential.

ESSENTIAL SUPPORT AND COLLABORATION

Correction doesn't require £M+ increases in spending. It requires a small injection of "project intelligent" people with a proven approach to deliver success.

COST EFFECTIVE ASSURED RECOVERY

- Leadership "injected".
- Critical issues identified.
- Existing teams motivated.
- Coherent recovery plans.
- Consistent management.

Some of the reasons for failure

- Poor governance and board controls.
- Inadequate definition of requirement.
- Acceptance criteria not duly considered.
- Poor leadership and team direction.
- Insufficient project control and rigour.
- Varying levels of commitment.
- Unachievable timeframes set.
- Insufficient project resources
- Poor interaction between IT and the business.

Recognition

Recognising a project's in trouble before it is too late can be impossible. If you do identify a project is in trouble - how can you drive through the detail and "noise" to address the root causes?

Standard responses for identification and mitigation

- Arrange a weekly senior manager review.
- Build a war room/hit squad.
- Re-organise the project board.
- Replace the project manager.
- Outsource the problem to a supplier.

Remedies can be ineffective and expensive:

- Unprincipled consultancies may over-charge on a massive scale to "take the problem away"
- Internal management time and resource is massively eroded.

Neither route guarantees that:

- Root causes and critical risks are identified.
- A credible decision path is mapped out.
- The situation is recovered.

We have a different approach...

Working with you - best chance of success

We will work with your existing teams and inject competency, leadership and technical capability to regain focus.

Rapid response

Because we've been involved in many rescue and recovery operations we understand the need to engage quickly. We will immediately assimilate with the project team and provide pragmatic, expert and positive support.

Intelligent recovery

We will identify the unique critical success factors necessary to achieve the desired project objectives and assess the ability of the project or process to deliver these. **Within two weeks** we will define pragmatic solutions to ensure the project goals are going to be achieved and intended benefits realised. Where necessary we build a team of experts to supplement specific technical skills and ensure our experience is maintained and leveraged to best effect.

What it means for you ...client side

- An immediate injection of project management expertise into the project team.
- Guaranteed visibility of activities within the team and early identification of core issues and remedies.
- Certainty the situation is being addressed intelligently, consistently and confidentially.
- Realistic, objective drive to complete the assignment - minimising project costs.
- Easy take on - engage with us on a "contractor" or "work-package" basis.
- An "on-demand" PM management and assurance team.

Recent fix assignments

- A £20M systems refresh programme (technology and media).
- A £15M systems integration/business transformation programme (logistics).
- A £40M billing and CRM refresh programme (technology and media).
- An £18M infrastructure programme (financial services).
- A £250M product development and integration programme (telecoms).

"We won't talk about the specifics of our project rescues – they are not publicised by us and you certainly won't see them in the companies section of the Financial Times. We believe in complete client confidentiality and effective, cost efficient recovery."

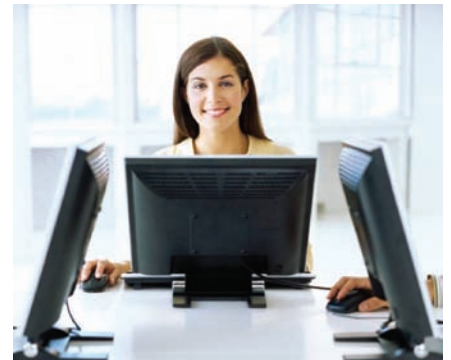
Peter Mayer, Managing Partner,
Pelicam Project Assurance

PROJECT METHODS

Our Project Intelligent™ solutions work effectively alongside Prince2, MSP, APM, PMP and CMMi

SERVICES AVAILABLE

- Recover project integrity
- Assure project delivery
- Supplement test leadership
- Develop your project leaders



PELICAM SOLUTIONS

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look for a better way  challenge accepted thinking



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